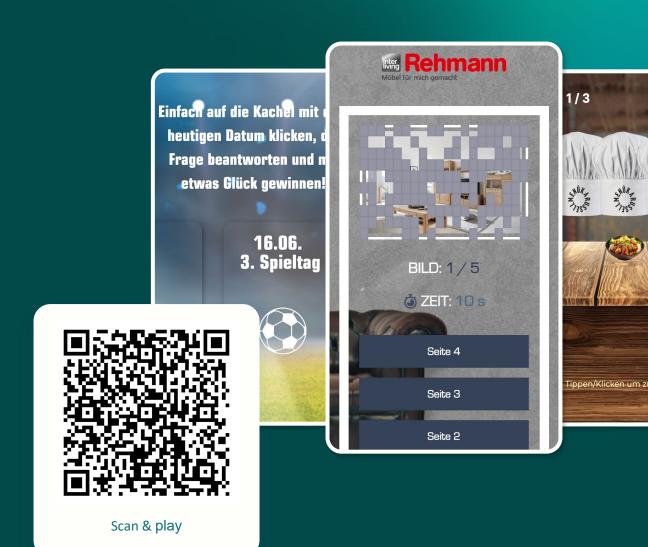
FUN, FUN, FUN

How to gamify omnichannel brand experiences





Your speakers

Generating omnichannel engagement with Gamification Marketing



DominicCRO & Co-founder
BRAME AG

dominic.spescha@brame.io



Eva HellmannDigital Development

Westfunk GmbH

eva.hellmann@westfunk.de

Changing how brands connect with consumers, at scale











NESPRESSO

AEG

BIPA



PAPA JOHNS*



s.Oliver

TODAY'S CHALLENGES IN BROADCASTING

The problem with traditional one-way marketing

300
Ads are seen by the average consumer every day

90%

of potential customers are **banner blind** to ordinary marketing.

2 sec

for consumers to decide whether to engage with an ad

Broadcast marketers face more pressure than ever to grab and hold the attention of busy, overwhelmed consumers

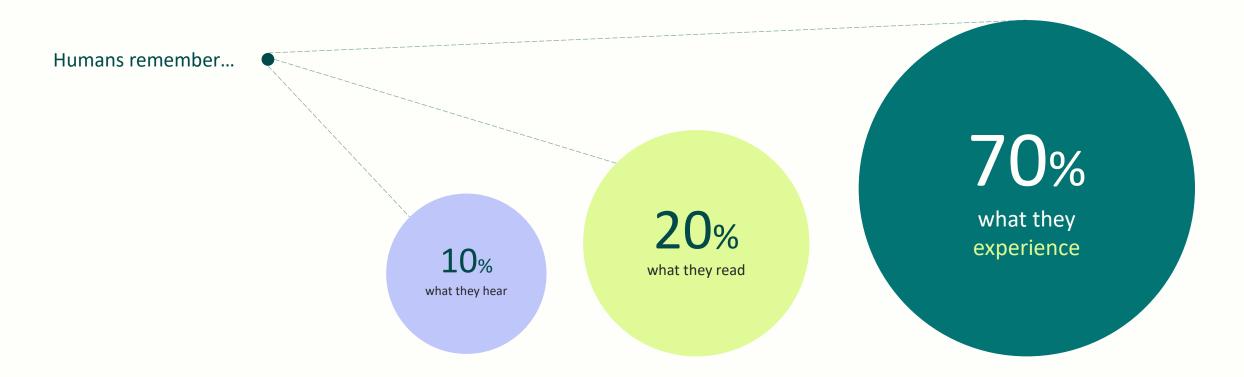
Failing to do so risks missing revenue targets, stagnating growth, and losing market share



THE PROBLEM

Why traditional one-way marketing fails in 2025

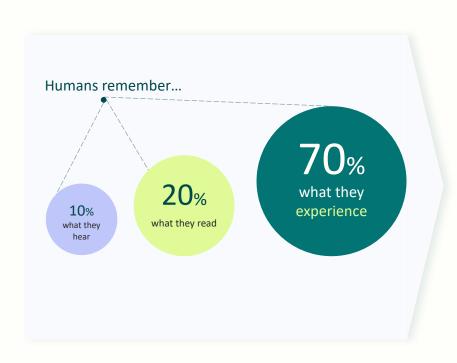
Hands-on experiences engage the human brain more effectively than passive verbal or visual content





THE WINNING SOLUTION

Gamification Marketing delivers impactful interactive experiences





THE WINNING SOLUTION

Gamification Marketing delivers impactful interactive experiences







THE WINNING SOLUTION

Gamification Marketing delivers impactful interactive experiences



BRAME



We empower marketers to win

BRAME transforms ordinary incentives, forms, promotions, and loyalty initiatives into interactive and impactful brand experiences

ENGAGE MORE CUSTOMERS

Gamify sweepstakes, incentives and forms

Gamified incentives and forms increase digital engagement, the number and quality of opt-ins, and data enrichment.

CONVERT MORE CUSTOMERS

Gamify promotions and offers

Gamified promotions and offers increase your **redemption rates**, **sales conversions**, and **margins**.

RETAIN MORE CUSTOMERS

Gamify apps and loyalty initiatives & programs

Gamified apps and loyalty initiatives increase active usage, brand love, and transaction frequency per customer.

How broadcasters make marketing fun with Gamification











NESPRESSO

AEG

BIPA



PAPA JOHNs*



s.Oliver



Trendy events & time spent listening

Option 1

FIFA World Cup 2026 expected to be the mostwatched sporting event in history, and will dominate conversations across demographics.



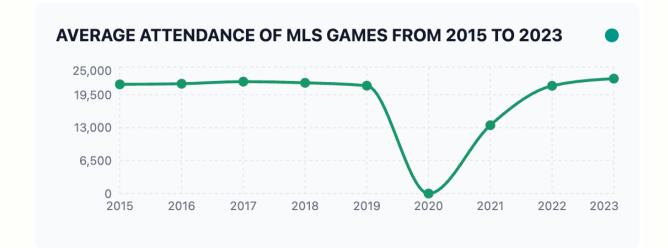
Broadcasting still outperforms

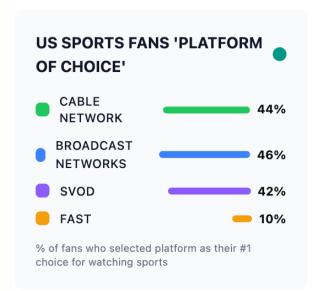


Passionate, loyal and competitive key audience



Marketing innovation sticks when they're part of a trend







BRAME

Trendy events & time spent listening

Option 2

FIFA World Cup 2026 expected to be the mostwatched sporting event in history, and will dominate conversations across demographics.



Broadcasting still outperforms



Passionate, loyal and competitive key audience



Marketing innovation sticks when they're part of a trend

BRAME

14

Boost your seasonal campaigns with **Gamification Marketing**

Try one of our hundreds of customisable game templates for your football campaign.











How Westfunk generates more engagement during key events for customers

BLOG POST

135 Years of Rehmann Furniture: Anniversary Puzzle

Published: Thursday, 03.11.2022 12:33

Win vouchers worth up to €1,000 with Möbel Rehmann!



Vouchers for the 3 fastest participants

The fastest participant will receive a £1,000 voucher! But that's not all: second and third place will also be rewarded. With a little luck, you can win a £250 voucher! If both participants have the same time, a draw will





PROMOTION

GAME FLOW

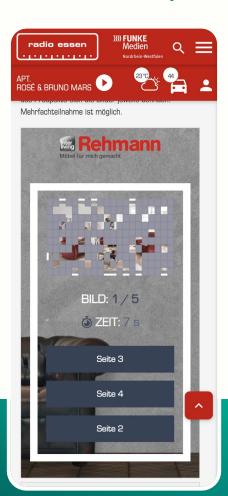
Westfunk's football quiz game flow



Visitors read a promotional article and start the game



Players refer to the Möbel Rehmann brochure



Players complete the game



Players enter lead details to continue



Players are served with a results page

More Gamification ideas for radio







Gamification: the future of omnichannel engagement in broadcasting











NESPRESSO

AEG

BIPA



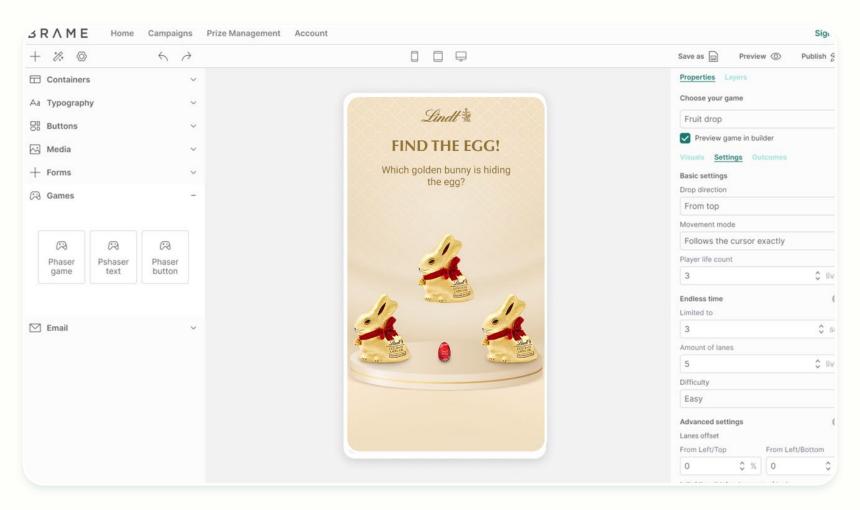
PAPA JOHNS*



s.Oliver

BRAME Studio: The leader in Gamification Marketing

BRAME Studio includes our drag and drop Builder and is the easiest, fastest and most cost-effective end-to-end solution to gamify your marketing.





Increase customer acquisition through referral challenges

Campaign idea

Referral challenge: keep referring other customers to earn increasingly valuable prizes.

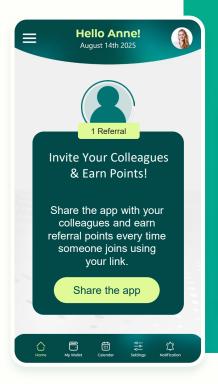


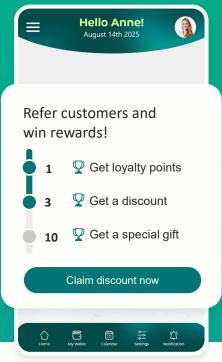
Increase customer acquisition



Minimize fraud







Refer the 1st customer and get 100 points

Refer the 3 customers and get a 10% off coupon

Refer 10 customers and get a special gift

Turn app downloads into engagement that builds CLTV

Campaign idea

Download the mobile app, engage with the it 4 times a month, and earn extra € 20 minimum purchase voucher, redeemable for exciting offers.



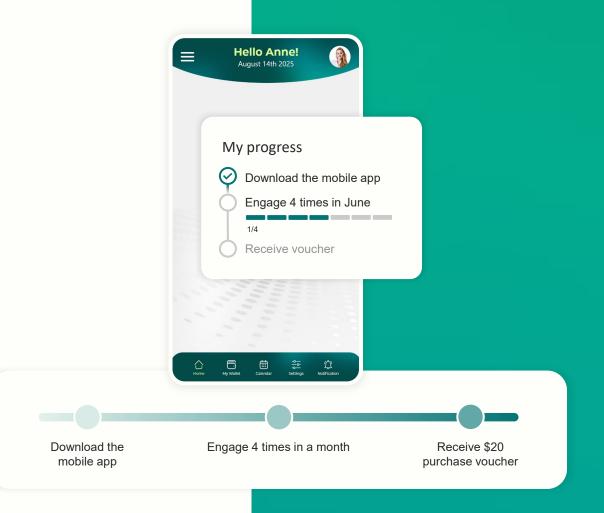
Fill your most engaging channel



Accelerate loyalty adoption



Build lasting customer habits



Thank you

Ready to get practical with simple, scalable solutions?

Get in touch!



Dominic
CRO & Co-founder
BRAME AG

dominic.spescha@brame.io



Eva Hellmann

Digital Development

Westfunk GmbH

eva.hellmann@westfunk.de











NESPRESSO

AEG

BIPA



PAPA JOHNS[®]



s.Oliver